

# Fawnskin Sales 2018

| Prop                    | Year Built | Beds | Baths | Sq Ft Total | Lot Sq Ft Total | Garage              | Price       | Close Date | Close Price            | \$ Close Price By SQFT | % Close Price By List Price | Days on Market | View                 | Architectural Style  | Property Style |
|-------------------------|------------|------|-------|-------------|-----------------|---------------------|-------------|------------|------------------------|------------------------|-----------------------------|----------------|----------------------|----------------------|----------------|
| SFR                     | 1947       | 2    | 2     | 1,165       | 15,950          | None                | \$299,000   | 12/21/2018 | \$295,000              | \$253.22               | 99%                         | 78             | Lakeview             | Custom Design        |                |
| SFR                     | 1986       | 4    | 4     | 2,567       | 5,700           | Two Car             | \$385,000   | 11/02/2018 | \$378,000              | \$147.25               | 98%                         | 7              |                      | Contemporary         |                |
| SFR                     | 1970       | 3    | 2     | 1,116       | 19,136          | None                | \$475,000   | 11/13/2018 | \$450,000              | \$403.23               | 95%                         | 75             | Lakeview, Mountain \ | Chalet               |                |
| SFR                     | 1972       | 3    | 3     | 1,287       | 9,537           | None                | \$599,900   | 12/07/2018 | \$557,000              | \$432.79               | 93%                         | 123            | Lakeview, Mountain \ | Chalet               |                |
| SFR                     | 1972       | 4    | 2     | 1,488       | 10,640          | None                | \$328,900   | 12/12/2018 | \$320,000              | \$215.05               | 97%                         | 140            | Neighbors&Trees Vie  | Gambrel              |                |
| SFR                     | 1961       | 2    | 1     | 660         | 6,743           | None                | \$249,900   | 08/16/2018 | \$245,000              | \$371.21               | 98%                         | 32             | Neighbors&Trees Vie  | Sierra Style         |                |
| SFR                     | 2012       | 5    | 5.5   | 4,755       | 10,202          | Two Car, Attached G | \$924,900   | 11/16/2018 | \$875,000              | \$184.02               | 95%                         | 51             | Lakeview, Mountain \ | Custom Design        |                |
| SFR                     | 1951       | 1    | 1     | 748         | 5,390           | None                | \$245,000   | 08/22/2018 | \$235,000              | \$314.17               | 96%                         | 34             | Neighbors&Trees Vie  | Custom Design        |                |
| SFR                     | 1964       | 2    | 2     | 1,227       | 6,500           | None                | \$249,000   | 08/15/2018 | \$245,000              | \$199.67               | 98%                         | 34             | Neighbors&Trees Vie  | Chalet               |                |
| SFR                     | 1949       | 3    | 2     | 1,031       | 8,395           | None                | \$235,000   | 08/01/2018 | \$235,000              | \$227.93               | 100%                        | 34             | Lakeview, View Natio | Chalet               |                |
| SFR                     | 1932       | 2    | 2     | 974         | 17,871          | None                | \$599,000   | 07/06/2018 | \$500,000              | \$513.35               | 83%                         | 28             | Lakeview, Mountain \ | Custom Design        | Lakefront      |
| MAN                     | 2005       | 3    | 2     | 1,731       | 5,935           | None                | \$299,000   | 07/17/2018 | \$299,000              | \$172.73               | 100%                        | 45             | Neighbors&Trees Vie  | Custom Design        |                |
| SFR                     | 1946       | 3    | 2     | 1,464       | 6,510           | None                | \$327,000   | 08/13/2018 | \$319,000              | \$217.90               | 98%                         | 43             | Neighbors&Trees Vie  | Ranch Style          |                |
| SFR                     | 1988       | 3    | 2.5   | 2,428       | 6,741           | Four Plus Garage, A | \$450,000   | 11/08/2018 | \$440,000              | \$181.22               | 98%                         | 167            | Neighbors&Trees Vie  | Custom Design        |                |
| SFR                     | 1985       | 3    | 3     | 1,696       | 31,106          | None                | \$389,000   | 08/31/2018 | \$350,000              | \$206.37               | 90%                         | 94             | Mountain View, Neigt | Log Style Cabin/Home |                |
| SFR                     | 1982       | 3    | 2     | 1,384       | 7,774           | None                | \$349,000   | 08/06/2018 | \$344,500              | \$248.92               | 99%                         | 99             | Lakeview, Mountain \ | Custom Design        |                |
| SFR                     | 1949       | 2    | 1     | 900         | 7,500           | None                | \$249,900   | 06/20/2018 | \$243,000              | \$270.00               | 97%                         | 39             | Lakeview, Mountain \ | Chalet               |                |
| SFR                     | 1948       | 2    | 1     | 728         | 6,900           | None                | \$239,000   | 08/10/2018 | \$225,000              | \$309.07               | 94%                         | 152            |                      | Custom Design        |                |
| SFR                     | 1984       | 2    | 2     | 1,764       | 13,568          | Two Car, Attached G | \$325,000   | 10/26/2018 | \$300,000              | \$170.07               | 92%                         | 257            | Mountain View, Neigt | Custom Design        |                |
| SFR                     | 1947       | 1    | 1     | 461         | 3,062           | None                | \$219,000   | 05/25/2018 | \$215,000              | \$466.38               | 98%                         | 113            | Lakeview, Mountain \ | Custom Design        |                |
| SFR                     | 1952       | 2    | 1     | 624         | 11,394          | None                | \$240,000   | 09/04/2018 | \$229,000              | \$366.99               | 95%                         | 235            | Neighbors&Trees Vie  | Contemporary         |                |
| SFR                     | 1976       | 4    | 3     | 1,915       | 8,672           | None                | \$1,150,000 | 03/02/2018 | \$1,075,000            | \$561.36               | 93%                         | 106            | Lakeview, Mountain \ | Custom Design        | Lakefront      |
| SFR                     | 1951       | 4    | 2     | 1,524       | 8,340           | One Car             | \$349,900   | 02/21/2018 | \$339,900              | \$223.03               | 97%                         | 121            | Lakeview, Neighbors. | Custom Design        |                |
| SFR                     | 1946       | 2    | 1     | 896         | 5,000           | None                | \$177,000   | 02/27/2018 | \$170,000              | \$189.73               | 96%                         | 207            | View National Forest | Custom Design        |                |
| SFR                     | 1948       | 3    | 2.5   | 1,408       | 5,700           | None                | \$259,900   | 04/02/2018 | \$242,000              | \$171.88               | 93%                         | 266            | Mountain View, Neigt | Other Construction   |                |
| SFR                     | 1958       | 2    | 2     | 1,760       | 7,950           | None                | \$349,000   | 02/08/2018 | \$330,000              | \$187.50               | 95%                         | 214            | Lakeview, Mountain \ | Custom Design        |                |
| SFR                     | 1961       | 3    | 1     | 918         | 10,044          | None                | \$215,000   | 03/08/2018 | \$200,000              | \$217.86               | 93%                         | 251            | Neighbors&Trees Vie  | Log Style Cabin/Home |                |
| SFR                     | 1953       | 6    | 3     | 1,513       | 15,000          | None                | \$329,000   | 08/14/2018 | \$290,000              | \$191.67               | 88%                         | 360            |                      | Other Construction   |                |
| SFR                     | 1956       | 3    | 2     | 1,476       | 7,260           | Two Car, Attached G | \$469,900   | 04/27/2018 | \$469,900              | \$318.36               | 100%                        | 357            | Lakeview, Mountain \ | Log Style Cabin/Home | Lakefront      |
| MAN = Manufactured Home |            |      |       |             |                 |                     |             |            | Average Days on Market |                        |                             | 129            |                      |                      |                |